

## Marketing For Manufacturers 101 📎

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Times have changed, and so have your customers buying habits. You've modernised your manufacturing operations over the years. Now it's time to transform the way you market by **embracing the power of digital**.

## Your buyer is online:





84%

**B2B buyers research online** before they ever buy a product.

of people in the manufacturing industry **use the internet as a starting point** when searching for services.

# A platform to get found:

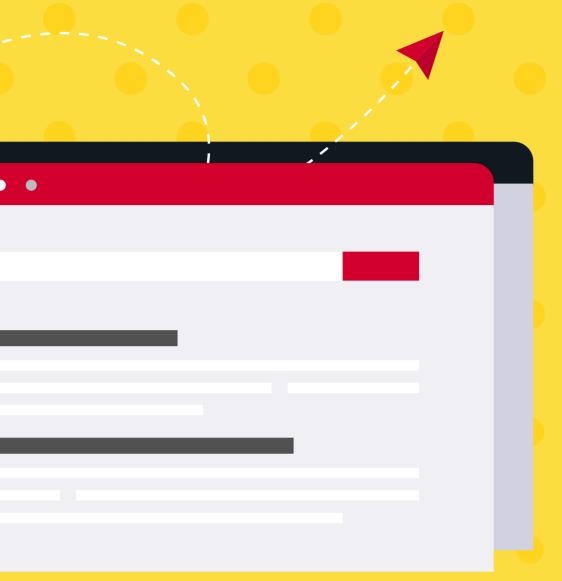
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+59%

of manufacturers are increasing their social media marketing efforts

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**Investing in SEO and Keyword Research** can you get your business found on the first page of Google search results.

## **Highly qualified leads:**

Digital marketing can generate **15% more business** from existing customers and prospects.





#### of manufacturing marketers

have noticed increases in their conversion rate since moving to digital.

## **Cost-effective &** scalable:

**\$20,000 per year saved by companies** investing more in Digital.





Lead generation through digital marketing **costs** 1/3 less than traditional marketing and generates 50% more manufacturing purchases.



## Digital Marketing is driven by data.

You can track, measure, analyse valuable data and metrics, and individual ROI for each marketing channel.

### Get In Touch

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